



SAIGON BEER - ALCOHOL - BEVERAGE CORPORATION

SUMMARY OF DOCUMENTS ANNUAL GENERAL MEETING OF SHAREHOLDERS 2026

To: Shareholders of Saigon Beer – Alcohol – Beverage Corporation

The Board of Directors of Saigon Beer – Alcohol – Beverage Corporation (SABECO) would like to summarize the following proposals for Shareholders' approval:

1. Audited separate and consolidated financial statements for the fiscal year 2025:

Please refer to the audited financial statements which have been disclosed and posted on the Company's website at:

<https://www.sabeco.com.vn/en-US/investors/financial-statements/2025-2>

2. Report of the Board of Directors on 2025 performance and 2026 orientation:

Please refer to the attached document.

3. Report on 2025 activities of the Independent Directors in the Audit Committee:

Please refer to the attached document.

4. Proposal on selecting the independent auditor for the fiscal year 2026 and Q1 2027:

The Board proposes the General Meeting of Shareholders to assign the Board to select the independent auditor for SABECO's financial statements and other businesses upon request for the fiscal year 2026, Q1 2027 and all relevant periods as deemed necessary from the list below:

- Ernst & Young Vietnam Limited;
- KPMG Vietnam Company Limited;
- PWC (Vietnam) Limited;
- Deloitte Vietnam Company Limited.

Please refer to the attached document.

5. Proposal on the 2025 profit distribution:

No.	Categories	Budget 2025 (Billion dong)	Actual 2025 (Billion dong)
1	Undistributed profit - Beginning	7,984	9,218
2	Profit after tax for the year	4,728	4,424
3	Profit distribution, in which:	6,568	6,565
	- Distribute to Bonus and Welfare fund	131	129
	- Distribute to Investment and Development fund	-	-
	- Distribute Social activities fund	24	23
	- Dividend	6,413	6,413
	- Dividend ratio	50%	50%
4	Undistributed profit - Ending	6,144	7,076

Implement the remaining payment of 2025 dividend in cash, as follows:

- Payment ratio: 30% / par value of share (VND 3,000 per share)
- Record date: July 29th, 2026
- Date of payment: August 28th, 2026



- Source of payment: Retained profits.

6. Proposal on the 2026 profit distribution plan:

No.	Categories	Budget 2025 (Billion dong)	Actual 2025 (Billion dong)
1	Undistributed profit - Beginning	9,218	7,076
2	Profit after tax for the year	4,424	4,761
3	Profit distribution, in which:	6,565	6,594
	- Distribute to Bonus and Welfare fund	129	157
	- Distribute to Investment and Development fund	-	-
	- Distribute Social activities fund	23	24
	- Dividend	6,413	6,413
	- Dividend ratio	50%	50%
4	Undistributed profit - Ending	7,076	5,243

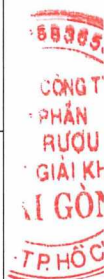
7. Proposal on the settlement of remuneration in 2025 for the Board of Directors:

The Board of Directors would like to seek Shareholders' approval for the remuneration settlement in 2025 for the members of the Board of Directors, Audit Committee and other Committees in SABECO as follows:

No.	Content	2025 Plan	2025 Actual
1	Remuneration for members of the Board of Directors - Member: - Amount:	7 people 6,500,000,000 VND	6 people ⁽¹⁾⁽²⁾ 4,498,000,000 VND
2	Remuneration for members of the Audit Committee - Member: - Amount:	3 people 1,014,000,000 VND	3 people ⁽²⁾ 798,000,000 VND
3	Remuneration for members of the Nomination and Remuneration Committee - Member: - Amount:	4 people 1,014,000,000 VND	3 people ⁽¹⁾ 780,000,000 VND
4	Remuneration for members of the Sustainability and Risk Management Committee - Member: - Amount:	3 people 780,000,000 VND	2 people ⁽¹⁾⁽²⁾ 306,000,000 VND
5	Remuneration for members of the Land Committee - Member: - Amount:	3 people 780,000,000 VND	2 people ⁽¹⁾⁽²⁾ 306,000,000 VND
Total		10,088,000,000 VND	6,688,000,000 VND

⁽¹⁾ Mr. Koh Poh Tiong has waived his remuneration in 2025.

⁽²⁾ Mr. Michael Chye Hin Fah has waived his remuneration from May 2025.



8. Proposal on the plan of remuneration in 2026 for the Board of Directors:

The Board of Directors would like to seek Shareholders' approval for the remuneration plan in 2026 for the members of the Board of Directors, Audit Committee and other Committees in SABECO as follows:

No.	Content	2025 Actual	2026 Plan
1	Remuneration for members of the Board of Directors - Member: - Amount:	6 people ⁽¹⁾⁽²⁾ 4,498,000,000 VND	7 people 6,500,000,000 VND
2	Remuneration for members of the Audit Committee - Member: - Amount:	3 people ⁽²⁾ 798,000,000 VND	3 people 1,014,000,000 VND
3	Remuneration for members of the Nomination and Remuneration Committee - Member: - Amount:	3 people ⁽¹⁾ 780,000,000 VND	4 people 1,014,000,000 VND
4	Remuneration for members of the Sustainability and Risk Management Committee - Member: - Amount:	2 people ⁽¹⁾⁽²⁾ 306,000,000 VND	3 people 780,000,000 VND
5	Remuneration for members of the Land Committee - Member: - Amount:	2 people ⁽¹⁾⁽²⁾ 306,000,000 VND	3 people 780,000,000 VND
Total		6,688,000,000 VND	10,088,000,000 VND

⁽¹⁾ Mr. Koh Poh Tiong has waived his remuneration in 2025.

⁽²⁾ Mr. Michael Chye Hin Fah has waived his remuneration from May 2025.

9. Proposal on related party transactions within SABECO group of companies:

Please refer to the attached document.

Respectfully yours,

Ho Chi Minh City, April 01, 2026

ON BEHALF OF THE BOARD OF DIRECTORS

CHAIRMAN



Koh Poh Tiong



To: Shareholders of SABECO

The Board of Directors (“BOD” or “the Board”) of Saigon Beer - Alcohol - Beverage Corporation (“SABECO” or “Corporation”) would like to report to the Annual General Meeting of Shareholders (“AGM”) on Corporation’s performance in 2025 and its orientation in 2026.

I. Assessment of 2025 Performance

1. Overview

In 2025, the global economy showed signs of recovery, though marked by ongoing fluctuations, while also presenting a challenge to countries’ response capabilities and to multilateral cooperation. Looking ahead, maintaining macroeconomic stability, promoting innovation, and enhancing international collaboration will be essential for building a vibrant, sustainable, and resilient economy.

Macroeconomics¹

- According to international organizations, global economic development in the first half of 2025 was weak and uneven across regions. By the end of 2025, global GDP growth slowed due to economic risks arising from tariffs and ongoing geopolitical conflicts. The International Monetary Fund (“IMF”), the World Bank (“WB”), and the Organization for Economic Co-operation and Development (“OECD”) reported global growth for 2025 in the range of approximately 3.2% to 3.3%.
- **Global merchandise trade expanded in the first half of 2025 but slowed sharply toward the end of the year.** Trade activity rose markedly during the first half of 2025, driven in part by a surge in shipments to the United States (“US”), as companies front-loaded exports and accumulated inventories in anticipation of higher tariffs.
- **Global inflation continues to decline; however, the pace of disinflation varies across countries.** According to international organizations, the global inflation outlook for 2025 remains complex, but the overall trend points to easing inflation due to weakened demand and lower energy prices. The IMF reported that inflation is on a downward trajectory, reaching approximately 4.2% in 2025 and 3.7% in 2026. Nevertheless, inflationary pressures remain elevated in the United States, while inflation has eased in many other economies.
The price of energy commodities is expected to generally decrease by 2025, with Brent crude oil prices falling due to heightened concerns over the escalation of US tariffs and a faster-than-expected increase in OPEC+ production. These factors had outweighed the effects of reduced Iranian exports and supply disruptions in Iraq linked to regional geopolitical tensions. Meanwhile, natural gas prices have remained relatively stable, as liquefied natural gas (“LNG”) supplies to Europe continue to expand. In addition, the European Union has indicated its intention to introduce greater flexibility in natural gas storage targets to ease market pressures.
- **Financial conditions remained accommodative in 2025.** Global financial conditions eased during 2025, notwithstanding continued market volatility. The stock markets experienced periodic corrections amid inflation concerns, slowing economic momentum, and heightened geopolitical risks. Bank lending conditions improved modestly, although credit growth in advanced economies remained subdued. Capital flows to emerging and developing economies recovered, supported by improved investor sentiment. Furthermore, the depreciation of the US dollar against most major currencies provided greater monetary policy flexibility for emerging and developing market economies.
- **Global employment growth moderated during 2025.** Market conditions remained stable in the first half of the year but showed signs of adjustment, particularly in advanced economies. International organizations have cautioned that labor market resilience remains vulnerable to shifts in global trade policy and changes in overall economic conditions.

¹ General Statistics Office of Vietnam, “Overview of the forecast of the world economic situation in 2025”
Institute for Economic and Financial Strategy and Policy, Ministry of Finance, “Economy in the first 10 months of the year and solutions to implement the growth target for the whole year 2025”

- In the short term, the IMF has identified **four (4)** major risks to the global economic growth outlook as follows:

Trade and policy instability, rising protectionism and heightened trade policy uncertainty, particularly among major economies, are weighing on global trade and investment.

Geopolitical tensions, which may lead to energy price volatility, supply disruptions, and heightened market uncertainty, are adversely affecting both advanced and emerging economies.

Financial instability, elevated public debt and widening fiscal deficits have increased vulnerabilities in sovereign bond markets and contributed to financial market volatility. These conditions could trigger asset price corrections or renewed tightening of global financial conditions, posing downside risks to growth.

Structural and developmental constraints, slowing productivity growth, fragmentation of global value chains, and constraints on cross-border trade and investment are weighing on medium-term growth prospects. Limited development financing and fiscal space may further restrict investment in essential services and climate resilience, particularly in developing economies.

Vietnam Economy and the Beer Market²

Despite significant changes in the global environment and the adverse impact of prolonged rainfall and flooding, Vietnam's economic in 2025 has continued to demonstrate a clear recovery momentum. This has been supported by accelerated credit growth, high public investment, and the implementation of supportive policy measures, providing a solid foundation for achieving the 2025 target.

- Vietnam's General Statistics Office ("**GSO**") estimates that the country's GDP grew by **8.02%** in 2025, despite the negative effects of a tough global market and multiple natural disasters.

Vietnam's socioeconomic conditions in 2025 are expected to remain stable despite external shifts and domestic challenges. Macroeconomic stability has been maintained through consistent policy implementation, supporting market confidence and a favourable business environment. Economic resilience remains evident, with GDP high growth in 2025, average inflation contained at 3.21%, and exchange and interest rates remaining broadly stable, providing momentum for production, exports, and investment.

- As 2025 concludes, the economy shows sufficient positive momentum to sustain growth, alongside persistent vulnerabilities to shocks. Export growth, the recovery of investment flows, the processing and manufacturing sector's role as a key growth pillar, and continued efforts to maintain macroeconomic stability have supported development, while exposure to natural disasters in the Central region and global economic volatility remains a key risk.
- In 2025, the beer market was expected to see a decline in total revenue amid weak consumer purchasing power, while net profit improves significantly. Lower input costs, particularly malt, rice, and aluminum have reduced cost of goods sold and lifted the industry's average gross profit margin to nearly 29%, compared with 24.6% in 2024. However, the industry continues to face structural challenges from stricter alcoholic beverage regulations and shifting consumer preferences toward premium products, attractive packaging, and enhanced consumption experiences.
- According to Euromonitor data, beer consumption in Vietnam declined for two consecutive years (2023-2024), but it is expected to recover at a Compound Annual Growth Rate ("**CAGR**") of approximately 5% during 2025-2029. The postponement of Special Sales Tax ("**SST**") increase until 2027 provides brewers with additional room to reinvest while maintaining stable pricing. Under the National Assembly approved roadmap, the SST on beer will increase from 65% to 70% by 2027, then by 5 percentage points annually to reach 90% by 2031 prompting companies to gradually adjust selling prices to offset tax impacts

² General Statistics Office of Vietnam, "Overview of the forecast of the world economic situation in 2025" Government Electronic Newspaper, "Economy 11 months 2025: Resilient recovery in challenges, towards a sustainable future"

Institute for Economic and Financial Strategy and Policy, Ministry of Finance, "Economy in the first 10 months of the year and solutions to implement the growth target for the whole year 2025"

and protect margins Companies are expecting to modify selling prices to balance tax expenses, preserving profit margins.

- The health of Vietnam's beer industry is no longer measured solely by revenue growth. Competitive differentiation is increasingly driven by companies' ability to control costs, strengthen operational efficiency, and leverage mergers and acquisitions to enhance profit margins.

2. Business Performance in 2025

In 2025, the Board of Directors operated in accordance with the Law, the Corporation's Charter, and relevant regulations and delivered results as follows:

Categories	Unit	2024 Actual	2025 Plan	2025 Actual
Net Sales	Billion VND	31,872	31,641	25,888
Profit After Tax	Billion VND	4,495	4,802	4,573

Earnings and Dividend:

The accomplishments from our disciplined execution across all business areas included satisfactory earnings and sustainable dividend payouts. The operational performance allowed a dividend payment of up to 50% of par value to shareholders for 2025.

3. The Board of Directors Activities in 2025

In 2025, the Board of SABECO held five (05) physical meetings and meetings via video conference to facilitate the implementation of the Corporation's strategic plans and to supervise the business activities of SABECO and its group of companies.

Besides regular BOD meetings, the Board also approved resolutions through circular resolutions for urgent business decisions under the authority of the Board of Directors.

3.1 Remuneration

Remuneration for Board members was approved in the 2025 AGM. Hence, they received the amount in accordance with the Corporation's regulations and policies.

3.2 Performance Assessment of the Board and Committees

BOD members have been working with the highest sense of responsibility, developing their leadership capacity to pursue SABECO's sustainable development in the interests of shareholders.

Activities of Committees under the Board of Directors

In 2025, each member of the Board of Directors, the Committees, and the whole Board of Directors completed their tasks completely and quickly through the following key activities:

3.2.1 The Audit Committee ("AC") performed its role of advising and supervising in accordance with its assigned authority. In 2025, the AC had five (05) physical meetings and video conferences as well as some voting circulations. The meetings are held in accordance with the annual work plan, with the full participation of the AC members and representatives from relevant departments and persons, to ensure information transparency, accuracy, and timeliness.

The scope of the AC in supporting the Board includes: (1) review financial statements and SABECO's internal control system; (2) review related party transactions which might lead to a conflict of interest; (3) supervise compliance and fraud prevention; (4) oversee and evaluate Internal Audit performed; (5) approved audit plans and (6) assess independent auditing services.

3.2.2 The Nomination and Remuneration Committee ("NRC") has fully and effectively implemented the functions and tasks assigned by the Board in accordance with the provisions of law, the Company's Charter and the principles of good corporate governance. In 2025, the NRC had two (02) physical meetings and video conferences as well as some voting circulations, The meetings are held in accordance with the annual work plan, with the full participation of the NRC members and representatives from relevant departments and persons, to ensure information transparency, accuracy, and timeliness.

The scope of the NRC in supporting the Board includes: (1) consider succession plans for the Board and the Executive; (2) assessment of management training and management capacity development; (3) review the appointments, reappointments, and personnel recommendations under the authority of the Board of Directors.

3.2.3 The Sustainability and Risk Management Committee (“SRMC”) has fully and effectively implemented the functions and tasks assigned by the Board in accordance with the provisions of law, the Company’s Charter and the principles of good corporate governance. In 2025, the SRMC had four (04) physical meetings and meetings via video conferences as well as some voting circulations. The meetings are conducted according to the annual work plan, with the full participation of the SRMC members and representatives from relevant departments and persons, to ensure information transparency, accuracy, and timeliness.

The scope of the SRMC in supporting the Board includes: (1) assist the BOD in monitoring the scope, orientation and risk management policies of SABECO to ensure that the risk management system operates fully, appropriately and effectively; (2) report, update and make recommendations on material risks, and reviewed risk identification and management systems to promptly handle and mitigate risks that may significantly affect SABECO’s operations; (3) assist the BOD in identifying and monitoring the implementation of material environmental, social and corporate governance (“ESG”) criteria, ensuring that SABECO complies with sustainability standards, processes and strategies in line with good governance practices; (4) report and propose updates and recommendations related to sustainable development issues, contributing to supporting the BOD in implementing SABECO’s strategic goals on sustainable development.

3.2.4 The Land Committee (“LC”). In 2025, the LC had three (03) physical meetings and meetings via video conferences as well as some voting circulations to fully implement the tasks under its competence and support the BOD in monitoring key matters relating to the management, usage, and development of SABECO’s land portfolio. The meetings are implemented according to the annual work plan with the full participation of the LC members and representatives from relevant departments and persons, to ensure information transparency, accuracy, and timeliness.

The scope of the LC in supporting the Board includes: (1) develop and propose strategies for management, conservation and exploitation of the value of SABECO’s land fund, ensuring that it is consistent with long-term development goals; (2) review and monitor land portfolio management to guarantee efficiency, sustainability, legal compliance, and system expansion plan; (3) review, analyze and make recommendations for implementation plans, implementation roadmaps and land-related decisions after comprehensive consideration of legal, financial, operational and risk, to propose to the BOD for consideration and approval.

3.3 Business transactions between SABECO and its related persons

All related party transactions (“RPTs”) that occurred were subject to strict reviews and approval processes following the pre-defined approval matrix according to SABECO’s Charter. AC then reviewed and discussed with the Independent Auditor and the Management any complex and unusual related party transactions, if necessary and required.

Members of the Board and the Management were required to disclose to the Board whether they, directly, indirectly, or on behalf of third parties, had a material interest in any transaction or matter which directly affected the Corporation. The Board must ensure that transactions between related parties are carried out on standard commercial terms and are not detrimental to the interests of the Corporation.

In addition to transactions serving regular production and business activities within the SABECO group of companies, the RPTs that occurred in 2025 are as follows:

Company	Transaction Detail	SABECO Board’s approval
Me Linh Point Limited (“MLP”)	Extension and amendment of the appendix of the consultancy services agreement for real estate development and management with MLP	Resolution No.61A/2025/NQ-HDQT dated 25 June 2025
TBC-Ball Beverage Can Vietnam Limited (“TBC-Ball”)	Aluminum can contract for production demand year 2025 and 2026	Resolution No.62A/2025/NQ-HDQT dated 25 June 2025
Chuong Duong Beverages Joint Stock Company (“CDBECO”)	Extension of interco-loan repayment in order to ensure company’s operation	Resolution No.72A/2025/NQ-HDQT dated 29 August 2025

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Saigon Beer Group Company Limited (“SBCo”)	The lease of office space together with related services	Resolution No.75A/2025/NQ-HDQT dated 03 September 2025
Sai Gon Beer Trading Company Limited (“SATRACO”)	The lease of office space together with related services	Resolution No.75A/2025/NQ-HDQT dated 03 September 2025
	Lease back the internal area at Cu Chi Brewery	Resolution No.81A/2025/NQ-HDQT dated 13 November 2025

3.4 Self-assessment of the Board

The Board performance review by all Board Members was conducted by circulation based on six (06) assessment criteria namely (1) Board Composition, (2) Strategy and Performance, (3) Governance - Board risk management and internal controls, (4) Board Function - Information management, (5) Top Management Performance and Succession Planning, (6) Director Development. The assessment form used contains questionnaires with a 05-level rating scale.

As per the results, in 2025, the overall rating was **“exceed expectations”**. The Board operated in accordance with Law and SABECO’s Charter aimed at achieving positive results for the corporation. The instructions under the Board’s authority regarding governance, strategic supervision, master plans of action, risk management, annual budgets, nomination, and remuneration have been executed professionally. Besides, the Board has ensured adequate communications with shareholders, investors, regulators, and the general public by pursuing a transparent and effective disclosure policy. The suggestions of the Board for performance improvement have been noted for implementation in 2025.

Some awards won in 2025:

- On 03 December 2025, SABECO was honored with the Top 08 Large-cap Companies with Good Corporate Governance at the 18th Vietnam Listed Company Awards (“VLCA”) - 2025.
- On 05 December 2025, SABECO was honored to be recognized as Pioneering Enterprise Committed to Improving Corporate Governance in Vietnam - VNCG50 at the 8th Annual Forum on Corporate Governance - AF8.

(Please refer to Appendix - Each Independent Board member’s assessment report on the activities of the Board of Directors)

3.5 Supervision and Assessment of the Management

Based on the Corporation’s Charter and relevant regulations, BOD resolutions are then delegated to the Management for execution to be in line with the Corporation’s business plan. The Board adheres to the development goals and orientations approved by the AGM in making decisions and offering solutions to specific issues.

A summary of the Board’s supervising activities is as follows:

3.5.1 Sales and Marketing Activities

- Monitored and guided branding and marketing activities, including developing brand positioning, production and distribution strategies to meet market needs, professional distribution network restructuring, effective supporting channels and product segment control and strengthening the domestic market and reaching out to the international market.

3.5.2 Environmental, Social, Governance (“ESG”) Activities

- Directed and supervised the strategic plan and implementation of activities in relation to ESG in line with Corporation’s policy to ensure continuing to implement ESG commitments in compliance with international standards.

3.5.3 Production and Supply Chain Activities

- Directed and supervised the research and development initiatives to improve product quality and new product offerings
- Monitored and guided activities that enhanced efficiency and capabilities for the supply chain within SABECO system.
- Encouraged for research and beer analysis activities at testing laboratories of the Corporation’s system, developed documentation, and maintained and improved the laboratory management system ISO 17025:2005.

- In 2025, SABECO received awards in various categories for (1) **Brussels Beer Challenge (Belgium)**: Gold medals for 333 Pilsner and Bia Saigon Chill, and Silver for Saigon Export Premium, confirm international-quality brewing standards. Recognition at a global competition enhances SABECO's product credibility and export reputation and for (2) **International Beer Cup (Japan)**: Saigon Export Premium received a Silver medal, reflecting consistent product quality in a highly competitive international arena. Such recognition strengthens the Corporation's position in overseas markets.

3.5.4 Investment Activities

- Directed and supervised to ensure compliance with the Law and SABECO's regulations while implementing capital investment projects.
- Directed and supervised to ensure increasing investment and operational efficiencies and reducing costs, thereby increasing productivity.

3.5.5 Human Resources Activities

- Supervised the implementation of the management structure that combines international management experience, understanding local practices and networks, and further developing expertise throughout the organization.
- Encouraged on training and developing human resources, with an emphasis on the management team, successor personnel, and key positions.

3.5.6 Subsidiaries, Associates, and Joint Ventures' Activities

- As of 31 December 2025, SABECO has 30 subsidiaries with at least 50% ownership, 18 associates, and joint ventures.
- Most of SABECO's subsidiaries and associates in main business activities (beer manufacturing and trading) and supporting industries (packaging, transportation, mechanical) recorded positive results despite being impacted by the provisions of law and relevant regulations, maintaining returns on SABECO's capital investment.

II. 2026 Orientation

1. Macroeconomics Overview and the Beer Market in 2026

1.1 Overview³

- At the start of 2026, the global economy avoided a severe recession but remains constrained by weak underlying momentum. The sustaining long-term growth will depend increasingly on the development of new growth drivers, reflecting the effectiveness of policy frameworks, structural reforms, and overall economic competitiveness.
- According to the IMF's World Economic Outlook Report, global growth in 2026 is expected to be around 3.1%, which is significantly lower than the 3.7% average from 2000 to 2019. This reflects not only cyclical weakness but also structural shifts, as emerging growth drivers such as technological transformation, supply-chain reconfiguration, and the energy transition—have yet to generate sufficiently broad and synchronized momentum to lift global growth on a sustained basis.

If the period 2024-2025 marked a period of macroeconomic rebalancing focused on inflation control amid prolonged monetary tightening, 2026 represents a critical test of economies' ability to generate new growth drivers. The IMF characterizes the 2026 outlook as one of broadly steady growth on the surface, but increasingly divergent beneath, shaped by differing policy capacity, structural reforms, and the pace of technological investment across economies.

- In 2026, global growth is expected to remain stable but subdued, with increasing divergence across regions and groups of economies. The outlook depends not only on growth indicators, but also fundamentally on how major economies navigate three key drivers: trade dynamics, technological investment, and fiscal policy capacity.
- Conflicts are intensifying geopolitical tensions in the Middle East, a region of considerable economic potential and a significant consumer market. Heightened instability in this region poses risks to economic growth and may adversely affect global trade flows, including those involving Vietnam.

³ People's Deputies Newspaper, Office of the National Assembly, "World Economy 2026: Finding New Growth Drivers", "Three Key Trends Shaping the Global Economy in 2026"
 Rapporteur, Website of the Central Committee for Propaganda and Mass Mobilization, "Reshaping the growth drivers of the world economy"
 Vietnam News Agency, "Vietnam's economy strongly impacted by the conflict in the Middle East"

Vietnam may also be impacted by fluctuations in global oil prices. As the Middle East is a major supplier of crude oil, ongoing conflicts could disrupt extraction, transportation, and logistics activities, thereby exerting upward pressure on oil prices. Such developments would likely increase input costs and contribute to inflationary pressures, not only in Vietnam but across the global economy.

- For 2026-2030 period, the Vietnamese Government aims to achieve a double-digit economic growth. However, in the current environment, this objective is highly challenging and will require a fundamental shift in growth models, including renewed development thinking and the creation of new growth drivers based on innovation, science, and technology, as well as digital and green transformation. At the same time, organizations and drastic and effective solutions are needed to support strong institutional reform and decisive, effective policy implementation will be critical to sustaining and upgrading traditional growth drivers.

1.2 Beer Market in 2026⁴

- In 2026, Vietnam's beer market is expected to remain one of the largest in Southeast Asia. Competitive intensity is likely to increase as young customers look for differentiated experiences, premium products, and digital purchasing channels. At the same time, excise tax policies, advertising regulations, and green consumption trends are expected to play a significant role in shaping corporate strategies across the industry.
- In 2026, Vietnam's beer industry will continue to be affected by existing regulations including the Law on Prevention and Control of Harmful Effects of Alcoholic Beverages and Decree 168/2024/ND-CP, which are expected to weigh on industry performance. In addition, the revised Special Sales Tax Law ("SST"), which was approved by the National Assembly on 14 June 2025, will have a significant medium-term impact, with the SST on beer and wine scheduled to increase by 5 percentage points annually from 2027 to 2031, while sugary beverages will be taxed at 8% from 2027, rising to 10% in 2028 for products exceeding 5g of sugar per 100ml. In response, companies will need to proactively adjust product portfolios and pricing strategies to remain competitive and aligned with changing consumer preferences.
- Despite challenges, Vietnam's beer market continues to offer significant long-term potential, supported by its population of over 100 million, a young demographic profile, and a growing preference for higher-quality and healthier products. Competitive advantage is expected to increasingly depend on product innovation in health-oriented offerings, the use of technology and Artificial Intelligence ("AI") to analyze consumer behavior, data-driven marketing optimization, and the integration of sustainability considerations. In this context, companies that remain consumer-centric, innovate continuously, and embed social responsibility into their strategies are well positioned to lead, while those that rely on traditional business models risk losing competitiveness.

2. 2026 Planning

Recognizing the opportunities and challenges ahead, in 2026, SABECO's Board of Directors will set sustainable growth goals to create tangible action for the long-term development of SABECO. Hence, the Board would like to propose the following business plan for 2026:

Categories	Unit	2025 Actual	2026 Plan	% Growth Rate
Net Sales	Billion VND	25,888	28,959	12%
Profit After Tax	Billion VND	4,573	4,937	8%

Additionally, to achieve the proposed 2026 business plan, the Board guides in the following areas:

- Implementing resolutions of the General Meeting of Shareholders, including achieving the 2026 business plan.
- Focusing resources on branding and marketing activities, including developing brand positioning, production and distribution strategies to meet market needs, professional distribution network restructuring, and effective supporting channels and product segment control.
- Strengthening the domestic market and reaching out to the international market.

⁴ Vietnam Beer - Alcohol - Beverage Association, "Vietnam Beverage Industry in the Face of Challenges and Opportunities"

- Promoting research and development initiatives to improve product quality and new product offerings.
- Enhancing capabilities and efficiency of SABECO's supply chain system.
- Increasing investment and operational efficiencies and reducing costs, thereby increasing productivity.
- Focusing on E-commerce/online and the on-off premise channels according to the changing trend.
- Adopting renewable and solar energy systems for cost-effectiveness and reducing the effects of climate change.
- Continuing to implement ESG commitments covering Environmental, Social, Governance, and Economic in compliance with international standards;
- Setting base-year and base-line to define targeted initiatives for operational cost-efficient management.
- Leveraging both local and international expertise to preserve SABECO values and the Corporation's brands while constantly adapting to the dynamic market with its ever-changing business environment.

The Board respectfully proposes the BOD report to the 2026 General Meeting of Shareholders for approval.

Sincerely yours,

Ho Chi Minh City, ⁰¹ April 2026

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**



[Handwritten signature]
Koh Poh Tiong





SAIGON BEER - ALCOHOL - BEVERAGE CORPORATION

APPENDIX

EACH INDEPENDENT BOARD MEMBER'S ASSESSMENT REPORT ON THE ACTIVITIES OF THE BOARD OF DIRECTORS

In 2025, the Board is appropriately structured in terms of size, independence, and composition, with a balanced mix of independent and non-independent directors possessing the necessary expertise, experience, skills, and gender diversity to meet the Company's needs. The Board operates in a professional, objective, and effective manner, acting on an informed basis, in good faith, with due care and diligence, and in the best long-term interests of the Company and all shareholders.

The Board provides strategic direction and oversight by reviewing and approving corporate strategy, major plans of action, risk policies, annual budgets, and business plans. It sets performance objectives, monitors implementation and corporate performance, and oversees major capital expenditures, acquisitions, and divestitures. Strategic plans and capital budgets are reviewed in sufficient depth, with progress monitored regularly throughout the year using appropriate financial indicators and benchmarks. Action plans are approved with clear implementation timelines, and progress is tracked accordingly.

The Board ensures transparent, timely, and effective disclosure and maintains appropriate communication with shareholders, investors, regulators, and the public. Specialized Board committees are established in line with the Code to support the Board's functions and to manage potential conflicts of interest. Board members uphold high ethical standards, protect shareholders' rights, and consider the interests of all relevant stakeholders in decision-making.

The Company maintains a sound risk management framework and an effective internal control system, with the Board retaining ultimate responsibility and oversight. Information provided before and during Board and committee meetings is timely, accurate, and sufficient to enable informed decision-making within the Board's authority.

The Board conducts periodic reviews of top management development and succession planning, ensures formal induction programs for new directors, and receives regular updates on financial, legal, and regulatory matters.

Audit Committee is appropriately sized, comply with the recommendations of the Code, and operate effectively with adequate meeting frequency, timely circulation of materials and having sufficient time for discussion, and comprehensive reporting of their roles, responsibilities, and activities in the annual report. The Audit Committee has duly fulfilled its responsibilities and satisfactorily discharged its duties in compliance with the applicable code and company's regulation.

Respectfully yours,

Pramoad Phornprapha

Independent Member of the Board of Directors





SAIGON BEER - ALCOHOL - BEVERAGE CORPORATION

APPENDIX

EACH INDEPENDENT BOARD MEMBER'S ASSESSMENT REPORT ON THE ACTIVITIES OF THE BOARD OF DIRECTORS

In 2025, the Board is appropriately sized and structured, with a sufficient level of independence and a balanced mix of independent and non-independent directors. It comprises a diverse range of expertise, experience, skills, and gender representation to effectively meet the Company's needs. The Board operates in a professional, objective, and effective manner, making decisions on an informed basis, in good faith, with due care and diligence, and in the best long-term interests of the Company and all shareholders, while giving due consideration to the interests of relevant stakeholders.

The Board provides strategic leadership and oversight by reviewing and guiding the Company's corporate strategy, major plans of action, risk policies, annual budgets, and business plans. It sets performance objectives, monitors implementation and overall corporate performance, and oversees significant capital expenditures, acquisitions, and divestitures. The Board approves action plans with clear implementation timelines and systematically monitors their execution.

The Board ensures transparent, timely, and effective disclosure and maintains appropriate and constructive communication with shareholders, investors, regulators, and the public. Specialized Board committees are established in accordance with the Code to support the Board in fulfilling its responsibilities and to manage potential conflicts of interest. The Board and its committees regularly conduct performance evaluations to assess effectiveness, composition, and competencies, supported by a transparent and appropriate remuneration framework. Board members uphold high ethical standards, safeguard shareholders' rights, and take into account the interests of all relevant stakeholders in their decision-making.

Board's committees, including the Audit Committee and the Nomination and Remuneration Committee, are appropriately sized and composed in line with the recommendations of the Code and operate effectively. Committees meet with appropriate frequency; agendas and supporting materials are circulated in a timely manner; and sufficient time is allocated for meaningful discussion and deliberation. The comprehensive reporting on their roles, responsibilities, and actions taken of each sub-committee is appropriately included in the annual report as required by applicable rules and regulations.

Respectfully yours,

Nguyen Tien Vy
Independent Member of the Board of Directors





SAIGON BEER - ALCOHOL - BEVERAGE CORPORATION

REPORT ON 2025 ACTIVITIES OF THE INDEPENDENT DIRECTORS IN THE AUDIT COMMITTEE

To: Shareholders of Saigon Beer – Alcohol – Beverage Corporation

In compliance with the provisions of the Enterprise Law 2020, the Charter and Internal Regulations on corporate governance approved by the General Meeting of Shareholders of Saigon Beer – Alcohol - Beverage Corporation, the Independent Directors in the Audit Committee would like to report the activities of the Audit Committee in 2025 to the Annual General Meeting of Shareholders (“AGM”).

I. Organizational structure of the Audit Committee

The Audit Committee (“AC”) under the Board of Directors (“BOD”) of Saigon Beer – Alcohol - Beverage Corporation (“SABECO”) comprises three Directors as follows:

- Mr. Pramoad Phornprapha – Independent member of the BOD, AC Chairman;
- Mr. Nguyen Tien Vy – Independent member of the BOD, AC member;
- Mr. Michael Chye Hin Fah – BOD member, AC member.

II. Remuneration, operation expenses, and other benefits of the Audit Committee

The AC members had received remuneration, operation expenses, and other benefits in accordance with the Law on Enterprises, the Charter, and the regulations of the company.

III. Meetings of the Audit Committee

During the fiscal year ended 31st December 2025, the AC held five meetings, and each committee member’s attendance is presented below:

No	Members of the Audit Committee	Position	Number of meetings attended	Attendance rate	Voting rate	Reasons for absence
1	Mr. Pramoad Phornprapha	Chairman	5/5	100%	100%	
2	Mr. Nguyen Tien Vy	Member	5/5	100%	100%	
3	Mr. Michael Chye Hin Fah	Member	5/5	100%	100%	

IV. Supervision of the BOD and Management

- Supervising the activities of the BOD and Management directly through meetings, discussions, and communications with them as well as with Internal Audit and the Independent Auditor.
- Having regular meetings with Internal Audit and Management to discuss SABECO’s issues.
- Supervising Management’s activities in terms of compliance with the BOD’s resolutions (if any).

V. Coordination between the Audit Committee and the BOD, Management, and shareholders

- The Audit Committee always coordinated well with BOD members and Management within the scope of work of the AC.
- The Audit Committee received full support from the BOD and Management to fulfill its duties for 2025.
- The Audit Committee periodically reported the supervision results to the BOD.
- The Audit Committee supervised the periodic financial statements and financial performance results.

VI. The Audit Committee’s supervision results

1. Financial Statements

The AC had reviewed quarterly, semi-annual, and annual financial statements before Management submitted them to the BOD, and then to shareholders at the AGM, or for public release as required by the law, and assessed whether they were presented fairly, completely, and timely in accordance with current accounting standards and regulations and legal requirements. For 2025, the results of the review showed that:

- Quarterly and annual financial statements were prepared and disclosed in accordance with current accounting standards and regulations.
- Although it is not required by the law, Q1/2025 and Q3/2025 Financial Statements were reviewed by the Independent Auditor, who provide assurance to the reliability and credibility of the reports before being disclosed.
- There were no major changes in accounting policies, accounting standards, or tax policies during the year, which had material impact(s) on the financial position and Financial Statements.
- No material errors were found regarding accounting estimates (provisions, goodwill valuation, etc.).
- Some comments in the management letter to improve SABECO's internal control system, which were made by the Independent Auditor, had been reviewed and considered by the AC as not having a significant impact on the preparation and disclosure of the Financial Statements. The AC also agreed with Management and relevant stakeholders on measures for improvement.

2. Related Party Transactions

The AC in conjunction with independent auditor reviewed related party transactions that SABECO had entered into, which might lead to conflicts of interest. Such transactions were undertaken on an arm's length basis, reasonably, on standard commercial terms, and in the best interest of the Corporation with appropriate approval procedures, including information being disclosed sufficiently, accurately, and completely.

3. Compliance and Fraud Prevention

The AC would supervise the effectiveness of SABECO's internal controls to prevent fraud and ensure compliance with the law and the Corporation's charter and regulations. The AC would focus on the efficiency of internal audit and risk management systems. The AC reviewed SABECO's internal control system every quarter based on the audit report of the Internal Audit Department. The report included recommendations to improve some internal controls so that the Corporation's business operations would be adequate, effective, and comply with the provisions of law, Corporation's Charter. Together with the Sustainability and Risk Management Committee (SRMC), the AC also reviewed the quarterly report on internal controls and enterprise risk management to help safeguard the assets of the Corporation.

4. Internal Audit function

The AC had oversight of the Corporation's internal audit activities, including approving the annual audit plan, evaluating internal audit performance, and ensuring that the Internal Audit Department independently performed its duties by having it report directly to the AC and providing advice to be in accordance with the International Standards for the Professional Practice of Internal Auditing and the approved audit plan. The AC found that the internal audit activities had achieved established goals and plans. Moreover, the AC held an annual meeting with the Internal Audit Director without the attendance of Management to enhance independence and transparency.

5. Independent Audit Services

The AC found that the proposed 2025 audit plan and its implementation by the Independent Auditor were suitable to meet the Corporation's requirements in terms of scope, objectives, methodology, and timeline while ensuring the auditing service quality and independence with no conflict of interest. In addition, the AC reviewed and approved the non-assurance services pre-approval policy. The policy ensures that the AC understands the provision of non-assurance services by the Independent Auditor will not compromise the auditor's independence. The AC also held two separate meetings with the Independent Auditor without the attendance of Management. This was done to enhance independence and transparency,



facilitate candid communication, ensure the integrity of financial reporting, and assess the effectiveness of the audit process. These private sessions were crucial for identifying and addressing matters that may not be openly discussed in the presence of Management. In implementing the 2025 audit plan, KPMG successfully fulfilled its tasks as the Independent Auditor, met the AC's expectations, and ensured the reliability and integrity of the financial statements disclosed to shareholders and relevant stakeholders. For the financial year 2026, the BOD will submit the proposal of selecting an independent auditing firm to the AGM for approval.

Respectfully yours,

INDEPENDENT DIRECTOR



Nguyen Tien Vy

INDEPENDENT DIRECTOR



Pramoad Phornprapha





PROPOSAL ON SELECTING THE INDEPENDENT AUDITOR
FOR THE FISCAL YEAR 2026 AND Q1 2027

Ho Chi Minh City, April 01, 2026

To: Shareholders of Saigon Beer – Alcohol – Beverage Corporation

Pursuant to the Enterprises Law No. 59/2020/QH14 passed on June 17, 2020;

Pursuant to the Charter of Saigon Beer - Alcohol - Beverage Corporation (“SABECO”);

The Board of Directors would like to submit to shareholders for approval the list of auditing companies to audit financial statements for the fiscal year 2026, Q1 2027 and all relevant periods as deemed necessary for SABECO as follows:

1. Criteria for selecting an independent auditing company:

- Selecting an international auditing firm that is authorized to operate in Vietnam and approved by the State Securities Commission for provide audit service for security issuers and listing organizations.
- Be one of the leading international auditing companies, which has audit quality reputation and extensive experience in auditing financial statements for consumer good company in accordance with the accounting standards of Vietnam Accounting System (VAS) and International Financial Reporting Standards (IFRS) in general and for the Corporation in particular.
- Highly qualified and experienced auditors who meet the Corporation’s requirements on the work scopes, audit timelines and reasonable audit fees in consistent with the audit quality based on valuating all of audit proposals and audit work scopes.

2. List of audit companies:

Based on the above selection criteria, the Board proposes the following four prestigious international auditing firms to be selected as SABECO’s independent auditor:

- Ernst & Young Vietnam Limited;
- KPMG Vietnam Company Limited;
- PWC (Vietnam) Limited;
- Deloitte Vietnam Company Limited.

3. Objectives, work scopes on audit and review of financial statements for the fiscal year 2026, Q1 2027:

- Objectives:
 - Separate financial statements of the parent company and its subsidiaries.
 - Consolidated financial statements.
 - Other business upon request.
- Period:
 - For the fiscal year 2026, Q1 2027 and all relevant periods as deemed necessary.

4. Proposal on the selection of audit company:

Assigning the Board of Directors to decide on selecting one of the four independent auditing companies as proposed in this proposal and assigning the General Director to sign the audit contract with the selected company to perform the audit and review of SABECO’s financial statements.

Respectfully yours,

ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN



Koh Poh Tiong



SAIGON BEER - ALCOHOL - BEVERAGE CORPORATION

PROPOSAL ON TRANSACTIONS BETWEEN SABECO AND RELATED PARTIES

Ho Chi Minh City, April 01, 2026

To: Shareholders of Saigon Beer – Alcohol – Beverage Corporation

- Pursuant to Law on Enterprises No. 59/2020/QH14 dated June 17, 2020, and its 2025 amendments;
- Pursuant to Law on Securities No. 54/2019/QH14 dated November 26, 2019, and its guiding documents;
- Pursuant to the current Charter of Saigon Beer – Alcohol – Beverage Corporation (“SABECO”).

To ensure flexibility in SABECO's business operations while maintaining compliance with legal regulations and internal corporate governance policies, the Board of Directors would like to submit the General Meeting of Shareholders (GMS) for approval the following contents regarding transactions between SABECO and the Related Parties:

1. Transaction objects

Entities within SABECO system who are related to SABECO as defined by the Law on Enterprises, the Law on Securities, and SABECO's Charter, including its subsidiaries, member companies, associates, and joint ventures (hereinafter collectively referred to as “Related Parties”).

2. List of contracts and transactions:

- 2.1 **Sale and purchase of beer products and raw materials:** such as trading of SABECO's beer products; trading of raw materials for beer production (malt, hops, additives, etc.) and packaging (cans, bottles, crates, cartons, etc.) for beer production and business activities;
- 2.2 **Sales support and advertising:** such as trading of point of sale materials (POSM) for marketing and consumption of SABECO's beer products; transactions related to sales support costs, implementation of promotion programs, provision of advertising materials, and outsourcing of promotional scratch-card labeling services;
- 2.3 **Logistics and transportation services:** such as lease/sublease of warehouses; provision of transportation, delivery, and distribution services for goods (raw materials, beer products, packaging, crates, pallets, POSM, etc.) serving the production and consumption of SABECO's beer;
- 2.4 **Sale and purchase of scrap and waste:** such as trading of beer packaging scrap (damaged glass bottles, damaged plastic crates, carton waste, etc.) and related materials arising from production and business activities;
- 2.5 **Technical services:** such as consulting, design, installation, operation, maintenance, and repair of machinery, equipment, or technical systems for production (including the trading of components, spare parts, and replacement machinery);
- 2.6 **Asset leasing:** such as lease/sublease of machinery, equipment, and tools for production and business activities; lease/sublease of offices and premises under the ownership or legal operation rights of the parties;
- 2.7 **Cost sharing:** such as allocation or sharing of investment costs for construction, renovation of facilities, IT software systems, utility fees (electricity, water, telecommunications, etc.), and other shared fees and charges for production and business operations;



- 2.8 **Trademark Licensing:** such as granting the right to use trademarks owned by SABECO (with or without fees) for the production, processing, and trading of products;
- 2.9 **Real estate:** such as services related to management consultancy, exploitation, trading, and investment in real estate;
- 2.10 **Other ordinary activities:** such as trading of essential supplies, commercial goods, and consumer products for operational purposes; trading of goods serving charitable and corporate social responsibility (CSR) activities; administrative support, accommodation, hotel, and event organization services.

(All the above-mentioned contracts and transactions are collectively referred to as "Transactions")

The Transactions above shall be conducted based on the following principles and conditions:

- a) These Transactions are conducted to serve ordinary production and business activities and/or are necessary for the daily business operations of SABECO and Related Parties within the system of SABECO.
- b) These Transactions must be conducted under ordinary commercial terms and conditions and shall not be detrimental to the interests of SABECO.
- c) Applicable to Transactions arising from the **fiscal year 2026** until the GMS approves new contents regarding transactions with Related Parties at the next nearest Annual General Meeting.

3. Implementation:

The GMS authorizes the Board of Directors to implement the contents mentioned in Section 1 and Section 2 above. Concurrently, the Board of Directors is permitted to authorize the General Director and Deputy General Directors of SABECO to directly perform:

- 3.1 Deciding on specific terms and conditions of the Transactions and related contracts, agreements, and documents, including any amendments, supplements, replacements, or terminations (if any), ensuring compliance with Section 1 and Section 2 above; and
- 3.2 Executing and organizing the implementation of the Transactions and related contracts, agreements, and documents and documents including any amendments, supplements, replacements, or terminations.

Respectfully yours,

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**



[Signature]
Koh Poh Tiong